



## HANDHELDS SOLUTIONS MADE IN ITALY

*Competition and globalization force enterprises and organizations to speed up all production processes to optimize their resources. In this scenario, handling data and information at a faster rate becomes strategic. PalmoSft helps speeding up all business processes: remote operators can access or transmit information by handheld or smartphone immediately to the headquarters, increasing the company quality.*

### Who's PalmoSft

PalmoSft was officially born with the new Millennium. Our mission? Developing custom made mobile applications, complete and fully integrated for the most popular systems: PalmOS, PocketPC or EPOC/Symbian. We are active in both the Italian and foreign markets, offering a wide range of applications with the same functions and features of a PC but in a miniaturized version. The high skill of our staff has let us extend our influence on international markets; many software houses use our application libraries every day, all over the world. Thanks to our professional experience in various fields of computer sciences, we create development tools and proprietary software applications for enterprises and organizations, each fully customized for different areas: industry, retail, Gdo, textile, food and beverage, healthcare and travel. The success of our projects, all made in Italy, is proven by the internationalization of our top products.

### The advantages

Our applications stem from the deep knowledge of market needs: customers want to improve processes, which would be hardly managed by common notebooks. Our solutions, taking advantage of mobile technology, solve many practical and logistic issues from both



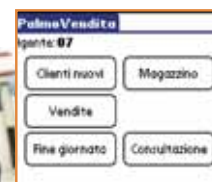
the managerial and operating point of view. Portable computers always need a surface as support besides the time to pull it out and to start up the operating system. Handhelds, instead, are user friendly, ergonomic and comfortable, with a touch screen and a real time usability. Moreover they are much cheaper. Our added value is the development of highly performing, flexible and complete programs, which support management of very sophisticated algorithms, resolving and speeding up the processes of data acquisition and elaboration.

### Advanced programming

From the technical point of view, we create our solutions using the most widespread software programming tools, the same which are used for personal computers: sophisticated languages, close to the machine, like C, C++ or Assembler and fourth generation languages like Visual Basic or NET. The difference? Since working with smaller memories, our programming processes resolve plans in a much more rational way. Thanks to this, handhelds are not simple electronic agendas: they become very powerful tools for every kind of job.

***PalmoSft extends computer intelligence to PDA, smartphones, Tablet Pc, giving mobile workers the same performances of a PC in a pocket format.***

***Thanks to PalmoSft applications, companies have real answers to their business needs by greater usability, shorter time for data elaboration and reduction of equipment costs.***



# Programs at your fingertips!

## PalmoAgenti

PalmoAgenti makes the job of the sales force simple, offering a flexible and easy management tool. Files can be transmitted by Internet/intranet/extranet connection with notification order sent by fax or e-mail and with a copy of the order printed on a portable device with infrared access. Beside management of collection and a complete customer calendar, the program lets you personalize and modify the price of items in order to carry out special offers or to show every customer specific terms of sale anytime. PalmoAgenti allows visualizing general or specific statistics for agent or area, with many options for the management of changes or variants. Compatible with Windows, As/400, Unix, mainframe, Odbc, PalmoAgenti can be integrated with other business tools: e-mail and all the backoffice side of the company. Security is guaranteed by using advanced encryption systems.



## TentataVendita

TentataVendita manages the sale of goods, with emission of delivery notes and invoices. Moreover, the application can be interfaced with Mosaico or with the other most common Erp in commerce. Printing is carried out by an infrared, Bluetooth, Wi-Fi or ZigBee printer through drivers of PalmoLpt communication, always by PalmoSoft. Program modularity lets you manage the unclaimed goods of the truck, to check odd lots and differences of warehouse, making a computation at the end of the day. By handheld it is possible to insert prospects or new customers at anytime. Expiration dates management allows the control of payments, up to 4 different kinds of proceeds and automatic items identification using barcode.



## PalmoData

With PalmoData making up an inventory is easier: by a handheld device and (optional) a barcode reader it is possible to get lists of articles and amounts in order to produce pick and load and inventory management. PalmoData allows generating of generic lists of dates, for



instance codes or amount, inserting customer informations into the Erp in a comfortable and mobile way. Moreover you can load information, articles and additional data by using a barcode; dates can be directly retrieved with the exclusive PalmoSoft communication system. PalmoData can record groups of barcodes and amounts, scheduling list of articles which, loaded on a PC, can be managed in different ways for any new subgroup.



## PalmoPicking

PalmoPicking controls picking and loading of goods, extracting the data about suppliers and customers from the control system in a mobile way. By handheld, the warehouseman can download goods with a perfect overview and management of the whole process: he can check the information about the order, to be sure that the goods are marked in the delivery notice (loading function) or to verify the effective consistency by controlling the amount, examining in real time if an article has been taken or partially checked only. At the end of the session, the handheld device will be able to send to Erp the end of the process and, if necessary, noting the differences, meanwhile the Erp will supply the necessary modifications to the orders and any additional data. If there is no effective correspondence of items or packages in the warehouse, PalmoPicking allows to rectify the present items or packages directly on the delivery notice.



## Merchandiser

Merchandiser is the solution to strengthen marketing projects by giving business promoters a handheld instrument that, with an "ad hoc" software, inaugurates the road of merchandising automation. You can make survey statistics on a wide range of products in the sales points retail, offering full control and a complete overview of different brands and packaging. Merchandiser speeds up and simplifies data insertion of every kind of goods by both letters recognition (Graffiti) and a dedicated virtual keyboard. Surveys, carried out in any sales point and sent back to the head quarter or main office, allow complex statistical databases which can be queried at any time to project marketing plans. Merchandiser, therefore, simplifies data surveys making information quality more reliable. At the end of the survey, the promoter can take digital pictures and transfer them to the company's management as MMS or digital format, as attachment with the statistics of the sales point.

PalmoSoft introduces the best catalogue of products to automate the business processes in a mobile way



## PalmoSoft software offers:

- Compatibility with the most widespread operating systems: Windows, As/400, Unix, mainframe, Odbc and Linux
- PalmoSoft Synchronization is bundled to save the need for purchasing additional licences for synchronization
- Simple installation thanks to automated processes
- User friendly programs thanks to intuitive graphical interfaces
- Great flexibility thanks to modular programming that offers the highest levels of customization

**PalmoSoft** has developed standardization items, signed partnership with many retailers to integrate its own development tools on various Erp. Moreover, PalmoSoft has begun dealing directly with world wide software houses and has signed an agreement with E-Motion to improve its presence on all markets.

